

INSIDE

Partly Cloudy

OC Business Expectations Index
(50 or higher signals expected economic expansion)

CSUF's Q4 Outlook

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Big Crowd for General
Counsel AwardsProfiles start on
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THE LIST

FASTEST-GROWING PRIVATE COMPANIES

Rank	Company	2011 Revenue	2012 Revenue	% Change
1	ABC Company	\$1.2M	\$1.5M	25%
2	DEF Company	\$800K	\$1.0M	25%
3	GHI Company	\$600K	\$750K	25%
4	JKL Company	\$400K	\$500K	25%
5	MNO Company	\$300K	\$375K	25%
6	PQR Company	\$200K	\$250K	25%
7	STU Company	\$150K	\$187.5K	25%
8	VWX Company	\$100K	\$125K	25%
9	YZA Company	\$75K	\$93.75K	25%
10	BCD Company	\$50K	\$62.5K	25%

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MAIL TO:

FASTEST-
GROWING

Private Companies

This
Year's Crop
150+IRVINE'S
NEW REP:
Banking Hub
Page 1HOW THEY
Stir OC's Economy
Page 25Relationships matter.
Face time matters.
Handshakes matter.

Understanding how you work is how we work.



FASTEST-GROWING PRIVATE COMPANIES

Rank Prev. Rank	Company •Address	•Website •Email	Two-year revenue growth	Revenue for the 12 months ended			OC employees as of 6/30/2012 6/30/2011 6/30/2010	Company/product description	Top official(s) •Title •Phone/fax
				6/30/2012	6/30/2011	6/30/2010			
1	29 Prime 9701 Jeronimo Road, third floor Irvine 92618-2020	29prime.com michael@29prime.com	1,999.3%	\$8.7 million ⁽¹⁾	\$3.2 million ⁽¹⁾	\$412,689 ⁽¹⁾	200 55 10	Search engine optimization services	Russell Wallace co-founder/CEO (949) 777-6616
2	Opus Bank⁽²⁾ 19900 MacArthur Blvd., 12th floor Irvine 92612-8427	opusbank.com	1,200.1%	\$121.7 million	\$7.6 million	\$9.4 million	247 146 0	Commercial bank	Stephen Gordon chairman/CEO (949) 250-9800/(949) 250-9988
3	Ellipse Technologies Inc. 13900 Alton Parkway, Ste. 123 Irvine 92618-1621	ellipse-tech.com	1,176.2%	\$3.8 million	\$773,945	\$300,000	17 8 6	Medical device maker	Edmund Roschak CEO (949) 837-3600/(949) 837-3664
4	Rescue One Financial 2101 Business Center Drive, Ste. 120 Irvine 92612-1026	rescueonefinancial.com bsmith@rescue1fin.com	939.4%	\$12.6 million	\$5.1 million	\$1.2 million	43 26 12	Debt settlement services	Bradley Smith co-founder/CEO (877) 399-7684/(949) 491-1059
5	City Ventures LLC 1900 Quail St. Newport Beach 92660-2303	cityventures.com felicia@cityventures.com	939.2%	\$81.9 million	\$32.3 million	\$7.9 million	28 20 10	Home building and development	Mark Buckland CEO (949) 258-7555/(949) 250-1529
6	SecureAuth 8965 Research Drive, Ste. 200 Irvine 92618-4237	gosecureauth.com das@gosecureauth.com	900%	\$10 million	\$4.9 million	\$1 million	30 22 15	Identity management solutions	Craig Lund CEO (949) 777-6959
7	ePropertySites LLC 15 Enterprise, Ste. 500 Aliso Viejo 92656-2685	epropertiesites.com chris@epropertiesites.com	851.1%	\$4.7 million	\$2.4 million	\$493,672	21 15 7	Real estate marketing software and digital color printing	Greg Mazurek/Chris Bates co-founders, co-CEOs (949) 328-5000/(949) 544-0334
8	nuCourse Distribution Inc. 7465 Lampson Ave. Garden Grove 92841-2903	nucourse.com	734.1%	\$67.6 million ⁽¹⁾	\$20.1 million ⁽¹⁾	\$8.1 million ⁽¹⁾	53 29 22	Mobile accessories	Nick Seedorf president (866) 655-4366/(866) 596-1778
9	OrigAudio LLC 3195-H Red Hill Ave. Costa Mesa 92626-3430	origaudio.com info@origaudio.com	714.2%	\$3.3 million ⁽¹⁾	\$1.1 million ⁽¹⁾	\$409,000 ⁽¹⁾	10 2 2	Portable speaker and headphone products	Jason Lucash/Mike Szymczak director, business development/director, marketing (949) 407-6360/(847) 890.6067



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Rank Prev. Rank	Company •Address	•Website •Email	Two-year revenue growth	Revenue for the 12 months ended			OC employees as of 6/30/2012 6/30/2011 6/30/2010	Company/product description	Top official(s) •Title •Phone/fax
				6/30/2012	6/30/2011	6/30/2010			
10	Solarrus Corp. 17872 Cartwright Ave. Irvine 92614-6217	solarrus.com fredforster@solarrus.com	671.4%	\$2.4 million ⁽¹⁾	\$960,000 ⁽¹⁾	\$315,000 ⁽¹⁾	18 5 9	Commercial solar project commissioning, operations and maintenance	Willian Klein CEO/director (949) 333-0899/(949) 222-9121
11	Novasys LLC 20301 S.W. Birch St., Ste. 201 Newport Beach 92660-1754	novasys.com screes@novasys.com	625.8%	\$5.8 million ⁽¹⁾	\$3.2 million ⁽¹⁾	\$803,000 ⁽¹⁾	6 5 2	Provides in person, web-based and crisis management for the healthcare sector	Tim Gleeson/Joe Andrew CEO/COO (949) 214-5900/(714) 249-4781
12	I.C.G. Inc. 20 Empire Drive Lake Forest 92630-2244	icginfo.com snevarez@icginfo.com	569.5%	\$2.8 million ⁽¹⁾	\$816,678 ⁽¹⁾	\$422,797 ⁽¹⁾	41 28 16	Wireless interactive digital media provider	Kevin Howard/Kurtis Van Horn Jr. CEO/president (949) 916-5781/(812) 886-9067
13	eGumball Inc. 8687 Research Drive, Ste. 200 Irvine 92618-4203	egumball.com michael@egumball.com	553.3%	\$11.6 million ⁽¹⁾	\$4.8 million ⁽¹⁾	\$1.8 million ⁽¹⁾	85 53 26	Search engine optimization services	John Bauer CEO/president (800) 890-8940/(877) 890-8940
14	Warmington Group 3090 Pullman St. Costa Mesa 92626-5901	homesbywarmington.com	468.4%	\$75.8 million	\$69 million	\$13.3 million	73 82 104	Homebuilder	Jim Warmington Jr./Mike Riddlesperger CEO, president/CFO (714) 557-5511/(714) 641-9337
15	SC Homes Inc. 1111 Bayside Drive, Ste. 290 Corona Del Mar 92625-1758	schomesbuilder.com scott@schomesbuilder.com	459.7%	\$4 million	\$3.4 million	\$717,000	3 3 1	Homebuilder	Scott Cross president (949) 723-4243/(949) 723-4246
16	Alternative Technology Solutions Inc. 65 Enterprise, Ste. 320 Aliso Viejo 92656-2705	alttechsolutions.com info@alttechsolutions.com	438.5%	\$7 million ⁽¹⁾	\$3.2 million ⁽¹⁾	\$1.3 million ⁽¹⁾	49 22 8	Technology consulting services	Vivian Keena CEO/president (949) 330-7832/(949) 371-8200
17	JetSuite LLC 18952 MacArthur Blvd., Ste. 200 Irvine 92612-1401	jetsuite.com alex.wilcox@jetsuite.com	375%	\$19 million	\$12 million	\$4 million	100 89 57	Private jet operator	Alex Wilcox/Keith Rabin CEO/president (866) 779-7770
18	GreenJobInterview 3050 Pullman Street, Ste. D Costa Mesa 92626-8007	greenjobinterview.com info@greenjobinterview.com	375%	\$3 million ⁽¹⁾	\$1.5 million ⁽¹⁾	\$630,409 ⁽¹⁾	20 10 7	Virtual interview services	Theo Rokos/Greg Rokos co-founder, CEO/co-founder, president (714) 444-5500/(714) 444-5511
19	Promotional Fulfillment Services Inc. 67 Fairbanks Ave. Irvine 92618-1603	promofill.com info@promofill.com	363.8%	\$4.7 million	\$2.5 million	\$1 million	10 10 7	Order fulfillment, marketing, supply chain services	Daniel Barnett founder/CEO (949) 716-6600

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⁽¹⁾ Business Journal estimate⁽²⁾ Opus Bank acquired Fullerton Community Bank in a deal that closed in November 2011

Researched by Dana Truong & Heidi Kulicke

FASTEST-GROWING PRIVATE COMPANIES

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Rank Prev. Rank	Company Address	Website Email	Two-year revenue growth	Revenue for the 12 months ended			OC employees as of 6/30/2012 6/30/2011 6/30/2010	Company/product description	Top official(s) Title Phone/fax
				6/30/2012	6/30/2011	6/30/2010			
20	Dawson & Dawson Inc. 26440 La Alameda St., Ste. 240 Mission Viejo 92691-6304	dawsondawsoninc.com larry.dawson@dawsondawsoninc.com	346.2%	\$2.9 million ⁽¹⁾	\$1.3 million ⁽¹⁾	\$650,000 ⁽¹⁾	12 9 6	Staffing agency	Kathy Dawson/Larry Dawson president/CFO (949) 421-3966/(949) 421-5155
21	AndersonPenna Partners Inc. 20280 Acacia St., Ste. 100 Newport Beach 92660-0782	andpen.com alucero@andpen.com	324.9%	\$4.5 million	\$2.4 million	\$1 million	42 31 16	Engineering, construction management, inspection services	L. Mallory McCamant CEO/president (949) 428-1500/(949) 258-5053
22	Kareo Inc. 111 Academy St., Ste. 250 Irvine 92617-3032	kareo.com terry.douglas@kareo.com	318.5%	\$13.8 million ⁽¹⁾	\$6.3 million ⁽¹⁾	\$3.3 million ⁽¹⁾	130 43 14	Medical office software maker	Dan Rodrigues founder/CEO (888) 775-2736/(949) 209-3473
23	Personalcare Physicians LLC 5 Park Plaza, Ste. 1640 Irvine 92614-8523	mypersonalcarephysician.com tmedley@personalcarephysicians.com	303.4%	\$1.9 million	\$1.1 million	\$460,765	18 15 7	Private medical care provider	Troy Medley CEO (949) 566-8376/(949) 872-2370
24	American Finance Solutions LLC 505 N. Euclid St., Ste. 620 Anaheim 92801-5508	americanfinancesolutions.com scott@americanfinancesolutions.com	272.5%	\$23.7 million ⁽¹⁾	\$15.9 million ⁽¹⁾	\$6.4 million ⁽¹⁾	36 23 11	Business financing, merchant credit card processing services	Scott Griest CEO (714) 765-8141/(866) 822-0260
25	Ink 9820 Irvine Center Drive Irvine 92618-4353	ink-la.com info@ink-la.com	261.1%	\$6.5 million ⁽¹⁾	\$3.6 million ⁽¹⁾	\$1.8 million ⁽¹⁾	30 20 12	Marketing, advertising agency	Todd Henderson CEO (949) 596-4500/949-502-3773
26	Pacific Tusk Builders 1100 Quail St., Ste. 213 Newport Beach 92660-2700	pacifictusk.com eric@pacifictusk.com	257.9%	\$3.4 million ⁽¹⁾	\$2.3 million ⁽¹⁾	\$950,000 ⁽¹⁾	7 3 2	Commercial construction, tenant improvement contractor	Eric Prendergast/David Goldberg CEO/president (714) 916-5751/(714) 916-5752
27	KoreOne Technologies 120 Newport Center Drive, Ste. 200 Newport Beach 92660-6980	koreone.com info@koreone.com	243%	\$2.1 million	\$1 million	\$611,571	12 5 3	IT services	Brian Hunt/Steven Quarles CEO/president (949) 706-6990
28	ymarketing LLC 3050 Pullman St. Costa Mesa 92626-8006	ymarketing.com ryan.lash@ymarketing.com	239.5%	\$36.5 million ⁽¹⁾	\$27.3 million ⁽¹⁾	\$10.8 million ⁽¹⁾	25 15 8	Digital marketing agency	Ryan Lash founder/CEO (877) 736-4321/(714) 242-7762

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⁽¹⁾ Business Journal estimate

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We Close Deals

 \$58 Million Acquisition by Siegfried Holdings, AG May 2012	 \$125 Million Acquisition by Terumo Corp. December 2011	 Acquisition of Neurovascular Guide Catheter product line by Covidien January 2012	 \$75 Million Acquisition by Covidien July 2012	 \$80 Million Acquisition by Ebix, Inc. June 2012	 \$34 Million Series D Preferred Financing September 2012
 \$10 Million Series B-2 Preferred Stock Financing September 2012	 \$3 Million Series B Preferred Stock Financing for Connexity August 2012	 \$4 Million Series E Preferred Stock Financing July 2012	 \$30 Million Series C Preferred Stock Financing July 2012	 \$20 Million Series G Preferred Stock Financing March 2012	 \$8.5 Million Series B Preferred Stock Financing August 2012
 Acquisition of TP International March 2012	 \$5 Million Series D Financing September 2012	 \$5 Million Venture Backed Bridge April 2012	 Acquired by GreenLight, LLC January 2012	 Convertible Note Financing March 2012	 \$175 Million Acquired by Humana December 2011

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